

USDA Weekly Retail Chicken Feature Activity

Fri. Nov 18, 2011

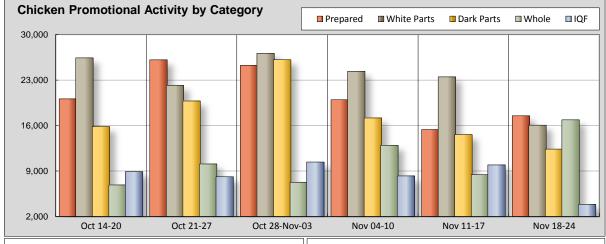
Advertised Prices for Chicken to Consumers at Major Retail Supermarket Outlets during the period of 11/18 thru 11/24.

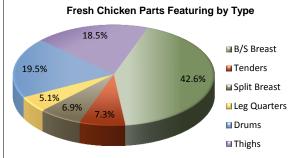
(prices in dollars per pound, fresh tray-pack product unless otherwise noted)

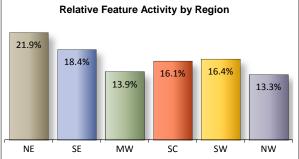
	NATIONAL SUMMARY													
		THIS		LAST		LAST YEAR								
F	Feature Rate 1/	92.2% of outl	19,500	93.9% of outle	19,500	86.4% of 19,200 outlets 6.3%								
	Special Rate 4/	12.	5%	23.7	7%									
	ctivity Index 2/	66,7		72,4		53,720								
WH	OLE BIRD:	Stores ^{/3} W	/td Avg	Stores /3 V	Ntd Avg	Stores /3 V	Vtd Avg							
	bagged fryer	1,160	1.03	3,360	0.99	1,680	0.99							
	cut-up fryer	100	1.17	260	1.26	460	1.39							
	bagged roaster	8,090	1.19	1,610	1.20	7,040	1.20							
	Cornish (frs/frz)	7,520	2.34	3,210	2.22	4,190	2.05							
PAF	RTS:													
Bnls	s/Sknls Breast													
	regular pack	5,610	2.88	8,070	2.75	7,690	2.97							
	value pack	3,090	2.15	3,960	2.17	2,600	2.12							
	thin sliced	1,980	4.03	2,600	3.84	990	3.92							
	marinated	380	4.94	600	3.98	20	3.99							
Bre	ast Tenders													
	regular pack	1,800	3.61	1,880	3.40	2,420	3.22							
	value pack	90	2.01	720	2.80	270	2.64							
Spli	it, bn-in Breast													
	regular pack	790	1.74	2,450	1.44	450	1.59							
	value pack	1,010	1.42	1,400	1.24	850	1.29							
	ole Wings	1,300	2.20	1,800	2.00	430	2.09							
Leg	Quarters	4 000	4.00	0.050	0.00	040	0.00							
	tray pack	1,280	1.08 0.72	2,350 320	0.96	640	0.90 0.58							
Leg	bagged	50 130	1.44	230	0.59 1.16	290 70	0.56							
Thig		130	1.44	230	1.10	70	0.93							
	regular pack	1,410	1.17	1,760	1.32	1,440	1.57							
	value pack	3,400	1.06	2,960	1.22	1,020	1.20							
Dru	msticks	-,		,		,								
	regular pack	1,510	1.16	1,870	1.30	1,570	1.54							
	value pack	3,550	1.05	3,090	1.24	1,300	1.08							
Bnl	s/Sknls Thighs													
	regular pack	440	2.50	1,130	2.44	790	2.63							
_	value pack	600	2.53	900	2.03	60	1.79							
•	Combos			400	4 70									
(drum-thigh-breast	00	1 10	190	1.70	20	1.60							
	drum-thigh-wing	90	1.48	430	1.25	20	1.69							
	B/S Breast	1,470	2.41	5,750	2.60	1,270	2.55							
គ្គ	Tenders Wings	1,170 510	2.51 2.09	1,820 1,200	2.46 2.40	1,100 140	2.56 2.00							
	Party Wings	710	2.09	1,200	2.40	590	2.05							
	i arty wings	710	2.00	1,100	2.00	330	2.00							

This Week's Chicken Feature Highlights

As holiday featuring reaches its zenith the week before Thanksgiving, chicken drops in volume, but remains stalwart on traditional items including several you would not expect. Cornish and roasters set records on volume, pricing on Cornish creeps higher than past levels. B/S white meat parts offer deals in bulk, other cuts and the remainder of packs take an opportunity to jump prices. Legs and leg quarters offer little excitement. Drums and thighs lower pricing and attempt to keep movement up by offering bulk packs at reasonable levels. IQF regroups, pricing is lower. Prepared foods knows that finger foods will move best and makes the appropriate changes in their inventory. Specialty and organics drop their presence in the meat case, their day will come again in the next ad period. The time has come to heat up the kitchen, count the silverware, and set the table, our first big holiday feast is almost upon us. Chicken will make a brief appearance during the next few weeks and then be gone again. Both retailers and primary suppliers will be attempting to keep movement up during this period, hopefully the scenario they have planned will benefit all parties involved.







All report information gathered from publicly available sources including store circulars, newspaper ads, and retailer websites.

1/ Feature Rate: the amount of sampled stores advertising <u>any</u> reported chicken item during the current week, expressed as a percentage of the total sample. 2/ Activity Index: a measure of the absolute frequency of feature activity equal to the total number of stores for each advertised chicken item (e.g., a retailer with 100 outlets featuring 3 chicken items has an activity index of 300). 3/ Stores/Avg: the total number of advertising outlets and the weighted average price weighted by the respective number of outlets. 4/ Special Rate: the percentage of sampled stores with a no-price promotion (e.g., buy 1, get 1 free, etc.)



■ USDA Weekly Retail Chicken Feature Activity

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Advertised Prices for Chicken to Consumers at Major Retail Supermarket Outlets during the period of 11/18 thru 11/24.

(prices in dollars per pound, fresh tray-pack product unless otherwise noted)

		NORTHEAST U	.S.			SOUTHEAST U	.S.		MIDWEST U.S				
	(CT.DE.M	A,MD,ME,NH,NJ,N	NY.PA.RI.V	T)	(AL.FL	,GA,MS,NC,SC,TN	N.VA.WV)	(IA,IL,IN,KY,MI,MN,ND,NE,OH,SD,WI)					
Feature Rate 1/		of 3,900 sample		,	, , ,	of 5,100 sample	, ,	88.0% of 3,300 sampled outlets					
Special Rate 2/		tores w/ no-price		ıs		tores w/ no-price		5.8% of stores w/ no-price promotions					
Activity Index 3/		ctivity Index = 12	•			ctivity Index = 14	•		activity Index = 6,	•			
riouvity index or	Price Range	iouvity maox = 12	Stores V	Ntd Ava	Price Range	ourly maox = 14	Stores	Price Range	iotrity maox = 0,	Stores \	Ntd Ava		
WHOLE BIRD:			4/		Thoo range		4/		1 noo rango			l/	
bagged fryer	0.79 - 1.29		150	1.04	0.78 - 1.49		290	1.31	0.89 - 1.49		120	1.10	
cut-up fryer	0.99		40	0.99	0.99		10	0.99	1.29 - 1.53		40	1.38	
bagged roaster	0.79 - 1.49		2,330	1.20	0.99 - 1.49		2,670	1.06	0.98 - 1.59		1,320	1.20	
Cornish (frs/frz)			1,610	2.23	1.99 - 3.49		1,240	2.76	1.99 - 3.49		1,640	2.34	
PARTS:	Processor Brand	Store Brand	Stores V		Processor Brand	Store Brand	Stores		Processor Brand	Store Brand	Stores Wtd Avg		
Bnls/Sknls Breast	1 10003301 Blailu	Olore Brand	Otores v	via Avg	1 10003301 Diana	Otore Brand	Otores	vita Avg	1 10003301 Diana	Otore Brand	Otores (Ma Avg	
regular pack	1.99 - 3.99	1.79 - 2.99	930	2.68	0.91 - 3.99	1.79 - 2.99	2,530	2.80	1.99 - 4.50	1.69 - 2.99	600	2.24	
value pack		1.49 - 2.99	1,460	2.05	1.89 - 1.98	1.69 - 2.99	400	2.07	1.89	1.49 - 2.59	300	1.99	
thin sliced		2.99 - 3.99	860	3.90	2.99 - 3.99	2.00	320	3.12	2.99 - 3.99	2.49 - 3.29	160	3.19	
marinated		4.99	370	4.99									
Breast Tenders													
regular pack	2.49 - 3.99	2.49	500	2.93	1.89 - 3.99	2.99	340	3.10	1.99 - 4.48	0.99 - 2.99	320	2.71	
value pack					1.89 - 1.98		50	1.95	1.89	2.39	20	2.18	
Split, bn-in Breast													
regular pack	1.37 - 1.49	1.59 - 1.77	110	1.60		0.98 - 1.77	210	1.69	1.29 - 1.39	1.19 - 1.39	40	1.32	
value pack	1.49 - 1.59	0.99 - 1.99	580	1.68	0.99	0.98 - 0.99	60	0.99	1.28	1.19 - 1.28	70	1.27	
Whole Wings	1.89 - 2.99	1.79 - 2.99	400	2.33	2.99	1.69 - 1.99	290	2.11	1.69	1.69 - 2.29	220	2.20	
Leg Quarters													
tray pack		0.58 - 0.97	240	0.99	1.19	0.99 - 1.27	730	1.19		0.88 - 0.89	160	0.89	
bagged		4.40	10	0.89						0.59 - 0.69	10	0.64	
Legs	0.89	1.49	130	1.44									
Thighs regular pack	1.49 - 1.59	1.19 - 1.49	270	1.48	1.19 - 1.49	1.19 - 1.29	560	1.22		0.98 - 1.29	30	1.16	
value pack		0.97 - 1.39	790	1.48	0.99	0.99 - 1.27	1.600	1.03	0.99	0.98 - 1.29	170	0.99	
Drumsticks	0.00	0.07	750	1.10	0.55	0.00 1.27	1,000	1.00	0.55	0.55	170	0.00	
regular pack	1.49 - 1.59	1.19 - 1.49	270	1.48	1.19 - 1.49	1.19 - 1.29	560	1.22		0.98 - 1.29	40	1.17	
value pack	0.99 - 1.09	0.97 - 1.39	790	1.18	0.99	0.99 - 1.27	1,620	1.03	0.99	0.88 - 0.99	180	0.98	
Bnls/Sknls Thighs													
regular pack	2.48 - 2.99	2.49	230	2.51					1.99 - 3.99	2.29 - 2.39	160	2.43	
value pack		1.88 - 2.99	170	2.70		2.47 - 2.99	230	2.56		1.99 - 2.39	20	2.16	
9-pc Combos													
drum-thigh-breast								4 40					
drum-thigh-wing						1.49	80	1.49					
B/S Breast			70	2.15	1.99 - 2.79		190	2.38	2.20	1.66 - 2.00	410	2.00	
Tenders Wings		2.00	160	2.00	2.59 - 2.79	4.00 0.00	180	2.67	2.20	2.00	280	2.14	
™ Wings Party Wings		2.00 - 2.33 1.99	170 180	2.08 1.99	2.20	1.99 - 2.33 1.59 - 2.33	260 210	2.12 1.84		2.00 - 2.25 2.33	80 40	2.02 2.33	
Sauras USDA Agricultur					- (202) 720 0044					40	2.33		

Source: USDA Agricultural Marketing Service, Poultry Market News and Analysis - (202) 720-6911

website: http://www.ams.usda.gov/pymarketnews



USDA Weekly Retail Chicken Feature Activity

Fri. Nov 18, 2011

Advertised Prices for Chicken to Consumers at Major Retail Supermarket Outlets during the period of 11/18 thru 11/24.

(prices in dollars per pound, fresh tray-pack product unless otherwise noted)

	S			SOUTHWEST U	.S.	NORTHWEST U.S.								
	(AR,AZ,	CO,KS,LA,MO,NM,	OK,TX,UT)		(CA,NV)		(ID,MT,OR,WA,WY) 91.4% of 1,100 sampled outlets						
Feature Rate 1/	92.5%	of 3,600 sampled	loutlets		84.3%	of 2,500 sampled	doutlets							
Special Rate 2/ 5.9% of stores w/ no-price promotions						ores w/ no-price		2.6% of stores w/ no-price promotions						
Activity Index 3/		Activity Index = 8,	•		A	ctivity Index = 5,	160	Activity Index = 1,920						
-	Price Range LE BIRD:			Vtd Avg	Price Range		Stores	Wtd Avg	Price Range	Stores Wtd Avg				
WHOLE BIRD:				! /			4/			4/				
bagged frye	r 0.79 - 1.28		350	0.87	0.78 - 1.49		250	0.89						
cut-up frye	r 1.19		10	1.19										
bagged roaste	r 0.99 - 1.59		970	1.27	0.79 - 1.69		770	1.51	1.18 - 1.59		30	1.36		
Cornish (frs/fr	z) 1.81 - 3.49		1,280	2.36	1.49 - 2.49		1,060	2.07	1.99 - 3.49		690	2.26		
PARTS:	Processor Brand	Store Brand	Stores V	Vtd Avg	Processor Brand	Store Brand	Stores	Wtd Avg	Processor Brand	Store Brand	Stores Wtd Avg			
Bnls/Sknls Breast														
regular pad	ck 1.15 - 4.49	1.69 - 3.99	750	2.36	3.99 - 5.99	1.49 - 2.99	680	4.44		1.49 - 3.99	120	3.83		
value pad	k 1.99	1.67 - 2.99	400	2.26		1.49 - 2.99	240	2.48		2.49 - 2.55	290	2.54		
thin slice			230	4.74	5.99	1.99	290	5.51		3.49	120	3.49		
marinate	ed	2.99	10	2.99										
Breast Tenders														
regular pad			260	4.34	5.99		260	5.99		3.49	120	3.49		
value pad	tk 1.99		20	1.99										
Split, bn-in Breast														
regular pad		0.89 - 1.29	120	0.94		1.39	10	1.39	1.49 - 1.59	2.69	300	2.22		
value pad		0.99 - 1.29	70	1.12	0.99 - 1.29	0.99	230	1.03		0.40	470	0.40		
Whole Wings Leg Quarters	1.69 - 1.99	1.78	150	1.83	1.99		70	1.99		2.49	170	2.49		
tray pag	ck 0.79 - 1.19	0.69 - 0.88	150	0.91										
bagge		0.49	10	0.49		0.79	20	0.79						
Legs		0.10		00		00		00						
Thighs														
regular pad	k 1.19	0.79 - 1.19	540	0.96	1.29		10	1.29						
value pad	ck 0.99	0.89 - 1.49	540	1.01	0.99 - 1.18		300	1.07						
Drumsticks														
regular pad		0.79 - 1.19	630	0.97	1.29		10	1.29						
value pad	ck 0.99	0.65 - 1.49	630	0.99	0.99 - 1.18	0.79	330	1.05						
Bnls/Sknls Thighs	1 40		10	1.40						2.00	40	2.00		
regular pad value pad		2.29	10 120	1.49 2.29		2.49	20	2.49		2.98 2.49	40	2.98 2.49		
9-pc Combos	,	2.29	120	۵.23		2.43	20	۷.43		2.43	40	2.43		
drum-thigh-brea	st													
drum-thigh-wir					1.39		10	1.39						
B/S Brea		1.89 - 2.47	520	2.39	2.33 - 3.20		280	3.12						
		1.93 - 2.47	290	2.43	3.20		260	3.20						
Tender Wing														
Party Wing	2.88	1.59 - 2.33	220	2.12	2.88	1.25	60	1.97						

Source: USDA Agricultural Marketing Service, Poultry Market News and Analysis - (202) 720-6911 website: http://www.ams.usda.gov/pymarketnews

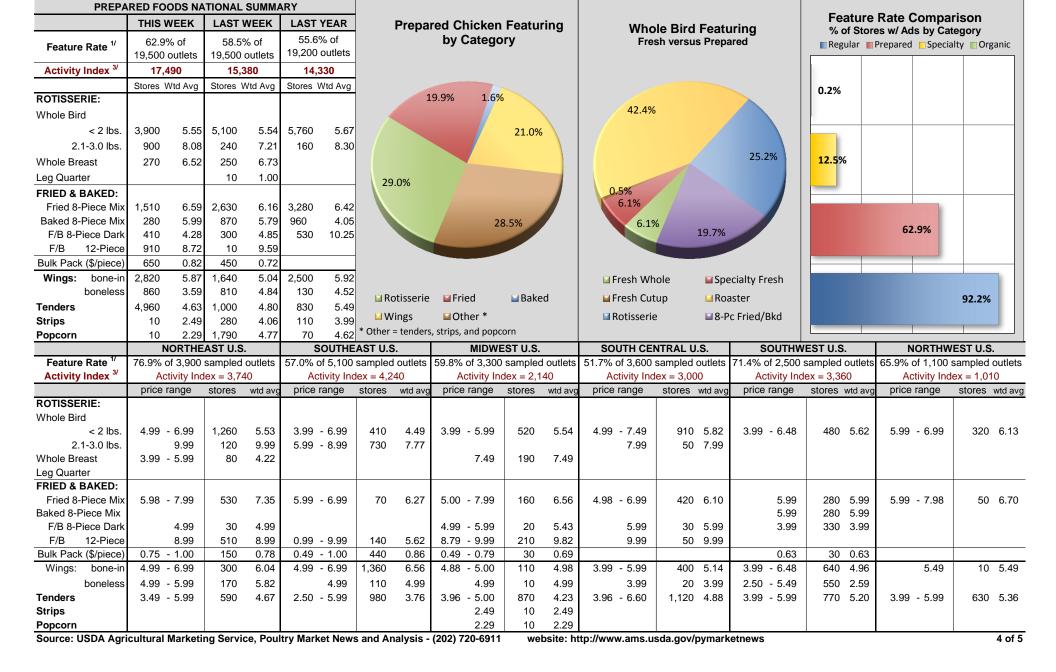


USDA

USDA Weekly Retail Chicken Feature Activity - Prepared Chicken

Advertised Prices for Chicken to Consumers at Major Retail Supermarket Outlets during the period of 11/18 thru 11/24.

(prices in dollars per unit or per pound unless otherwise noted)





USDA Weekly Retail Chicken Feature Activity - USDA Certified Organic and Specialty Chicken Advertised Prices for Chicken to Consumers at Major Retail Supermarket Outlets during the period of 11/18 thru 11/24.

(prices in dollars per pound, fresh tray-pack product unless otherwise noted)

	prices in o	Joliars p	er pouna	, iresn ti	ау-раск р	product	uniess of	merwise	notea)													
	NATIONAL SUMMARY												0/ -f.C+-	FA		-:	:- Chi-l	- Dl	Dl4	/5		
		(EN			USDA	A ORGA	NIC CHI	CKEN		% of Stores Featuring Specialty/Organic Chicken vs. Regular Produc						Product	, Specialty	□Organi	c			
	THIS V	NEEK	LAST	WEEK	LAST '	YEAR	THIS	WEEK	LAST	WEEK	LAST	YEAR	25%									
Feature Rate 1/	12.5% of 18.7% of 19,500 outlets		,		0.2% of 19,500 outlets			f 19,500 :lets		f 19,200 lets	20%	20/0										
Activity Index 3/	3,6	40	6,4	30	3,030		40		1,220		4	400		Ŷ ^{3.} `								
	Stores V	Vtd Avg	Stores \	Vtd Avg	Stores V	Vtd Avg	Stores	Wtd Avg	Stores	Wtd Avg	Stores	Wtd Avg						2	10	olo		
Whole Fryer	1,160	1.77	910	1.41	660	1.45	10	2.49	10	4.29	30	1.29	15%			000		7,70		1/30/0		
Bnls/Sknls Breast	1,540	4.99	1,790	4.71	680	4.36			490	6.71	240	8.04			,	6.0	VV:00/0				olo	
Breast Tenders	490	4.99	790	5.11	360	4.24	30	8.66					10%								13.00/0	
Split, bn-in Breast	70	3.49	300	2.49	120	2.68																
Whole Wings	10	2.49	70	2.20																260/0		
Leg Quarters	40	1.09	10	1.19	110	0.99							5%		1000	Λ.	Solo 10	olo	, 80/0	3,0		
Legs	40	1.03	10	1.19	70	1.72													1		0	30/0
Thighs	70	1.54	800	1.50	-	1.63			200	2.79			0%									
Drumsticks	130	1.77	880	1.53		1.57			320	2.67		1.99		Oct 14	-20	Oct 21-2	7 Oct 28-Nov-	·03 Nov	v 04-10	Nov 11-17	Nov 18-2	24
B/S Thighs	130	3.29	880	3.03		3.14			200	4.99			/5: % = tota	l store co	ount for Sp	ecialty ite	ems/bv total store	count for th	ne same	set of regular item	S.	
SPECIALTY	NORTHEAST U.S.				SOUTHEAST U.S.) <u>.</u>	MIDWEST U.S.			SOUTH CENTRAL U.S.					EST U.S			VEST U.S.		
Feature Rate 1/	19.5% of 3,900 sampled outlets			outlets	9.0% of 5,100 sampled outlets			19.7% of 3,300 sampled outlets			11.7% of 3,600 sampled outlets		outlets	0.4% of 2,500 sampled outlets		outlets	s 11.5% of 1,100 sampled out		outlets			
Activity Index 3/	Activity Index = 1,190		Activity In		ndex = 650		Activity Inc		ndex = 92	dex = 920		Activity Index = 760)	Activity Index = 10)	Activity Index = 110)		
	price i	range	stores	wtd avg	price r	ange	stores	wtd avg	price	range	stores	wtd avg	price ra	inge	stores	wtd avg	price range	stores	wtd avg	price range	stores	wtd av
Whole Fryer	1.69	- 2.49	130	2.33	1.28	- 1.99	380	1.63	0.69	- 1.99	210	1.48	1.69 -	1.99	400	1.88				1.48 - 1.88	40	1.63
Bnls/Sknls Breast	2.99	- 6.99	600	5.20		4.99	190	4.99	3.49	- 5.49	350	4.87	3.60 -	4.99	320	4.89	3.99 - 5.49	10	3.99	3.99 - 5.49	70	4.35
Breast Tenders	3.99	- 5.99	180	5.54		3.99	80	3.99	3.99	- 4.99	190	4.89		4.99	40	4.99						
Split, bn-in Breast		3.49	70	3.49																		
Whole Wings										2.49	10	2.49										
Leg Quarters										1.09	40	1.09										
Legs																						
Thighs		1.99	10	1.99						- 1.69	60	1.46										
Drumsticks		1.99	70	1.99					1.19	- 1.99	60	1.51										
B/S Thighs	0.20/ 0	3.29	130	3.29		E 100 a	acmalad	outloto	0.59/ 6	sf 2 200 s	aamalad	outloto	0.00/ of '	2 600 60	ampled a	utloto	0.49/ of 2.500	nompled o	outlete.	0.00/ of 1.100	sompled o	utloto
ORGANIC				ampled outlets 0.0% of 5,100 s			•			of 3,300 s Activity In	•		0.0% of 3,600 sampled outlets Activity Index = 0			0.4% of 2,500 sampled outlets Activity Index = 10			0.0% of 1,100 sampled outle Activity Index = 0			
Whole Fryer	Activity Index = 10		Activity Index = 0			Activity Ind		nucx = 2	.0	710	otivity iii	idex = 0		2.49	10	2.49	Hotivity	macx = 0				
Bnls/Sknls Breast																						
Breast Tenders		10.99	10	10.99						7.49	20	7.49										
Split, bn-in Breast																						
Whole Wings																						
Legs	Ī																					
Thighs	Ī																					
Drumsticks																						
B/S Thighs																						

Specialty products are produced from chickens raised on an all vegetable diet without antibiotics and are minimally processed. USDA Certified Organic are products grown and processed according to USDA's national organic standards and certified by USDA-accredited State and private certification organizations. For more information, visit http://www.ams.usda.gov/nop/.